

## Dedicated talent

Since 1964, NWS has helped companies and organizations of all sizes take it to the next level. That didn't happen by accident. We employ and actively recruit top-notch accounting, audit, tax and business consulting talents who aren't afraid of heights either. Add to the mix NWS's professional affiliations, worldwide resources and personal, local service and you've got a CPA firm that not only works for you, but with you.

The industries where NWS excels include, but are not limited to:

- Manufacturing, Distribution and Retail
- Nonprofit Organizations
- Private Clubs
- Professional Services
- Real Estate and Construction

*...highly experienced professionals who place a priority on responsiveness and communication*

## High-level, hands-on service

When you retain a CPA firm, you pay for their expertise. What you really want is expertise combined with personal service at the senior management level. At NWS, we make it our business to have a clear understanding of your objectives and priorities before we begin any assignment.

Our services are designed to assist you in addressing those objectives and priorities where you want the confidence and peace of mind that your CPA firm has done their job and has done it well. For example:

- **Financial statements** – whether it's for board members or senior management, you want assurance that your financial statements are accurate and internal control weaknesses are identified
- **Insight from your trusted advisor** – audits (or reviews) should provide more than attestation on your financial statements; we will provide you with insight from analysis and trends to help you become more profitable
- **Tax services** – confidence that you are taking full advantage of opportunities to reduce taxes, while minimizing the potential for federal or state audit problems
- **Systems consulting** – maximize ROI in people, process and technology and optimize the quality and timeliness of your internal financial reports
- **Business consulting** – fresh perspective on business issues based on experience and sound business judgement

With NWS, you have the confidence that these services will be performed by highly experienced professionals who place a priority on responsiveness and communication. It's those two key ingredients that bring expertise and service together and help elevate our clients to the next level.

## In our business, it is personal

So, if you want to see where a hands-on relationship with NWS can take your firm, call one of our principals at 781-982-1001.

For additional information, including career opportunities, visit [www.nwscpas.com](http://www.nwscpas.com).

## The expertise to handle the challenge

"Traditional" CPA firms hang their hats on accounting and tax services alone. NWS knows you need more than that in the 21st century marketplace. That's why we provide an array of consulting services designed to meet and exceed the needs of our clients. Each practice area is staffed by professionals with specialized skills and the education and experience necessary to deliver the highest quality of service.

### Accounting and Auditing

- Audit (Private Company, Not-For-Profit, Benefit Plan)
- Review and Compilation
- Agreed Upon Procedures

### Tax

- Tax Structure and Methods of Accounting
- Transaction Analysis/Mergers and Acquisitions
- Tax Return Preparation (all entity types)
- Multi-State Tax/Compliance and Nexus Consulting
- Income Tax Projections and Planning
- Personal Financial and Retirement Planning
- Estate Planning
- Nonprofit Tax Services
- Taxpayer Representation and Controversy Resolution

### Business Consulting

- Business Succession Planning
- Organization and Personnel Matters
- Recruitment Assistance
- Mergers and Acquisitions
- Key Employee Compensation
- Financing Alternatives, Structure and Accounting

### Employee Benefit Plans

- 401(k) Plans
- 403(b) Plans
- Pension Plans

### Systems Consulting

- PPT Reviews (Personnel, Process and Technology)
- Chart of Accounts Design
- Process Reengineering
- Software Selection and Implementation Assistance
- Software Upgrades and Utilization Improvement

& service go hand in hand



Where accounting expertise & s



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